

北京2022年冬奥会官方合作伙伴
Official Partner of the Olympic Winter Games Beijing 2022

2021 Annual and 2022 1st Quarter Results





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30

2008
2022

"

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2010

Introduction of Our Leader

- 2002 520
- 2005 6





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About Yili



2021

Financial Highlights

10/11

1
2

Core Business Revenue Segment Breakdown

2020

2021

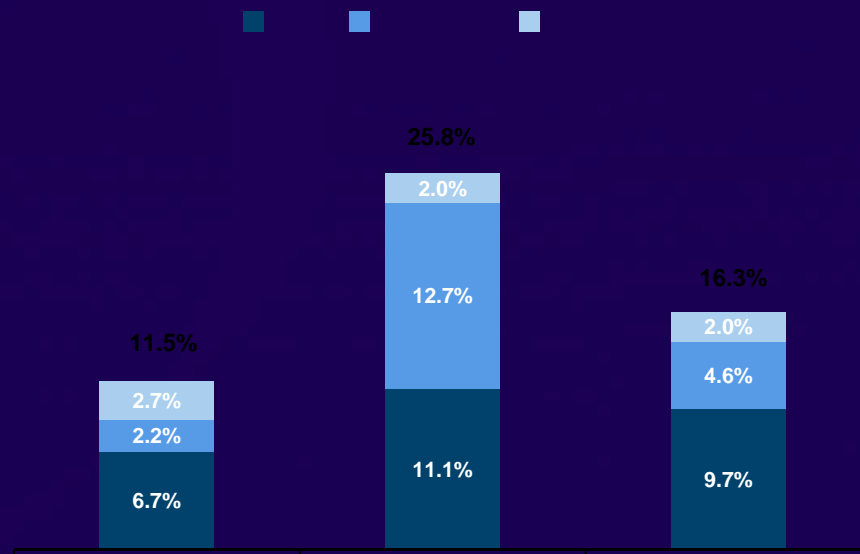
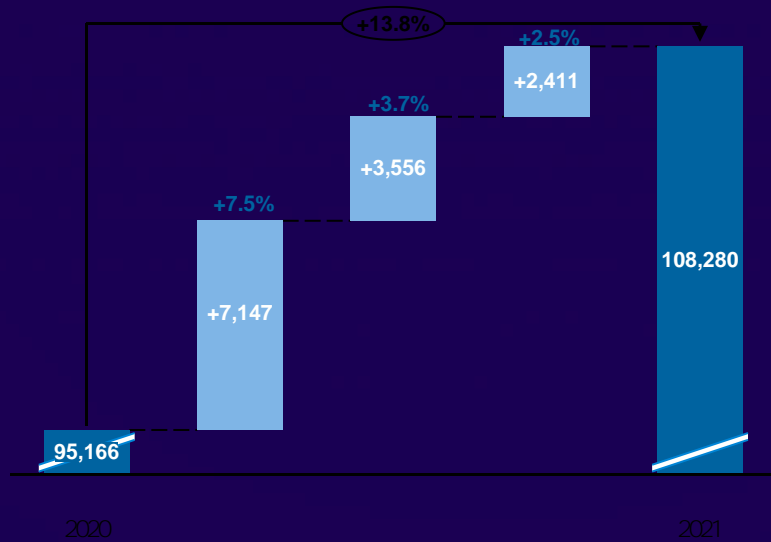
2021 Q1

2022 Q1

Growth of main business income benefited from the increase of volume and price, and the optimization of product mix. All main business units achieved double-digit growth.

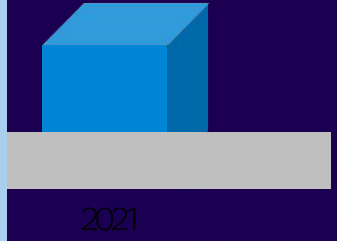
2021

2021



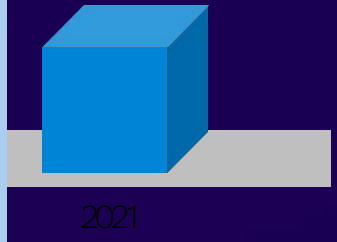
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47 pts



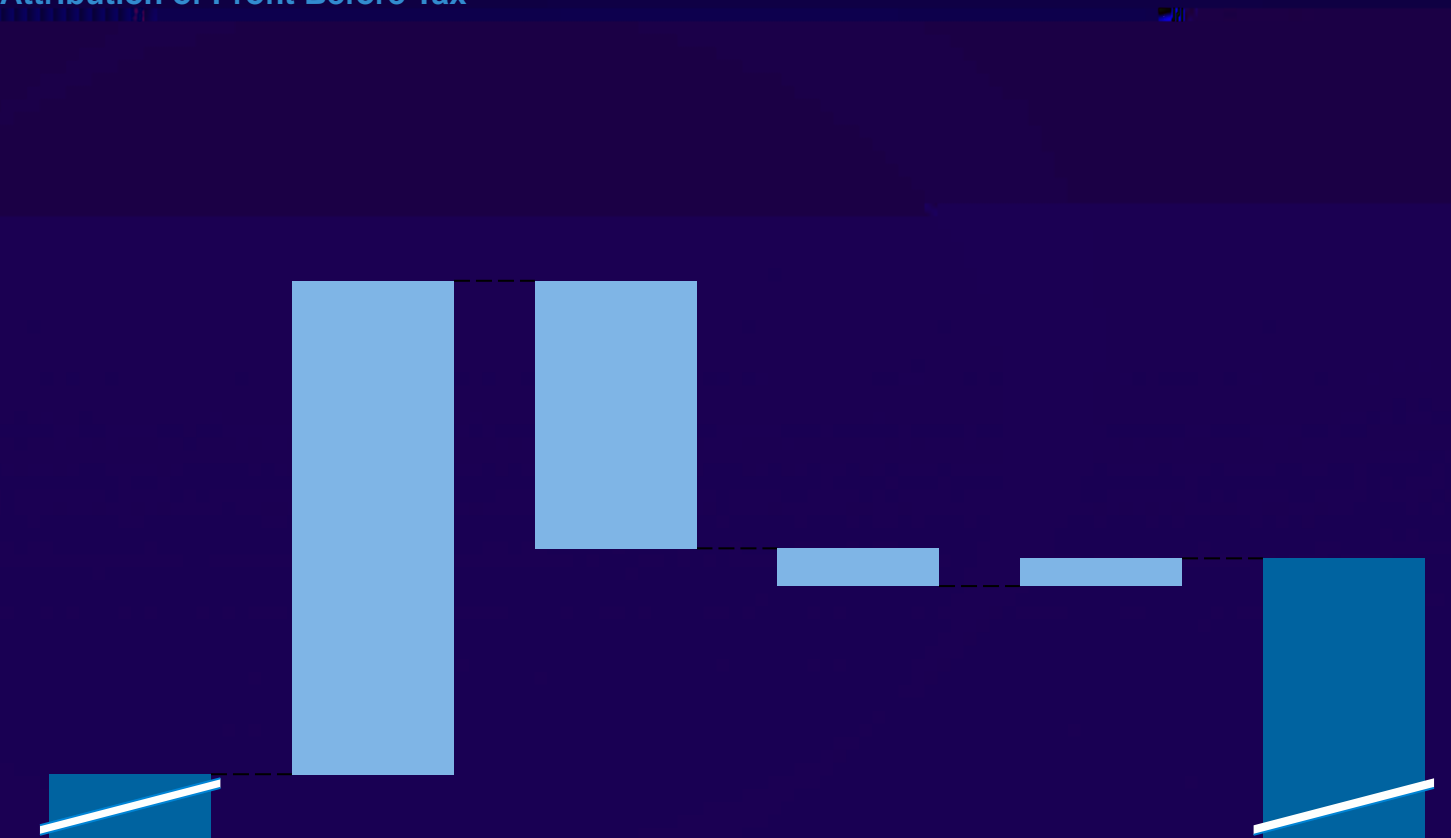
2021

4 pts



2021

Growth Attribution of Profit Before Tax



Operating Efficiency



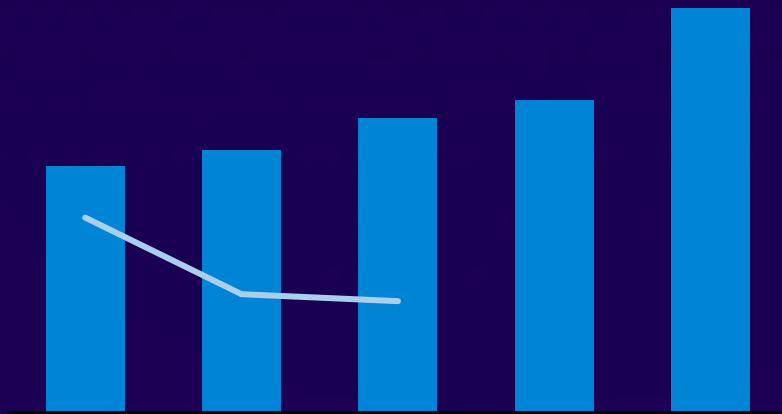
Cash Flow and Capital Expenditure

2011



EBITDA, ROIC and Dividend Rate

2011





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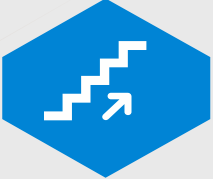


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Industry Pattern and Trend



					
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Beginning the era of 100 billion, revenue and profit both ach

Brand ranked first in dairy industry, continued to expand brand matrix, and fully captured the consumer mindsets.

" BrandZ™ " 2021
100 " 9
Brandc

Accompany with the Olympics for 17 years, Yili brand shined in the Beijing Winter Olympic Games.



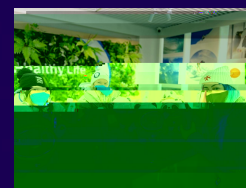
2022 1-2

90%

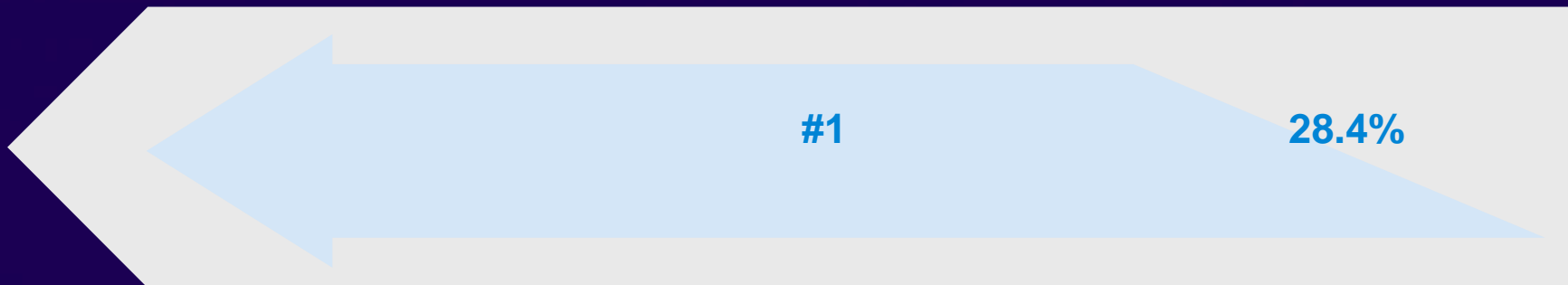
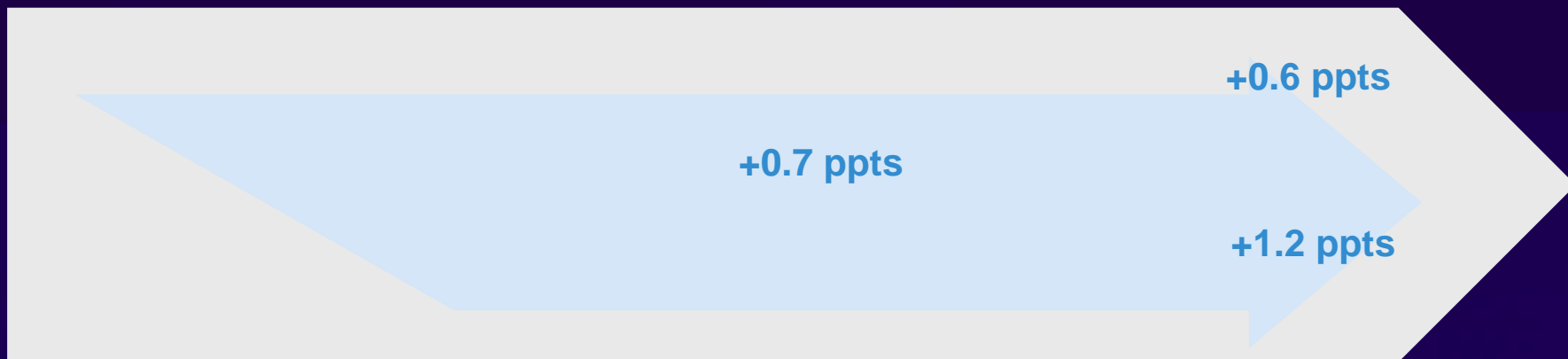


90

40



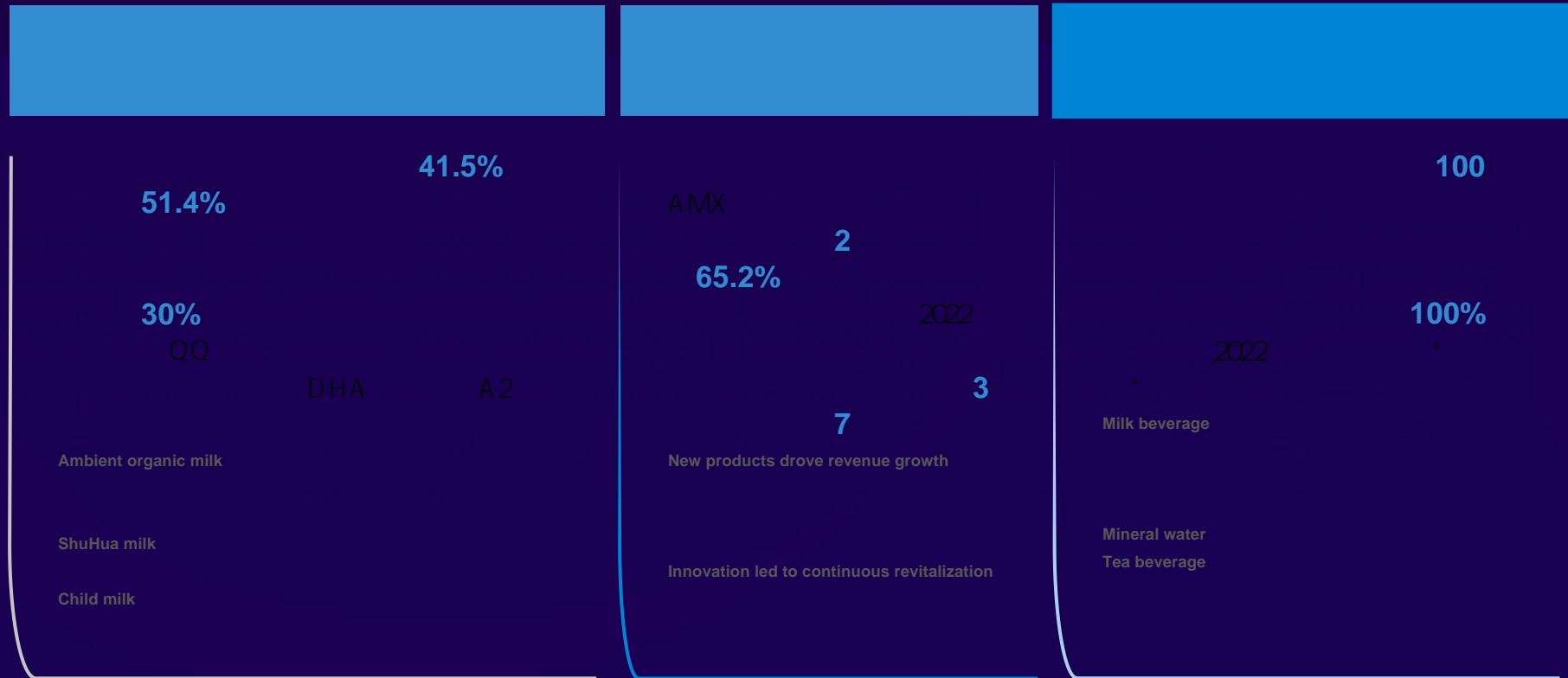
Channel penetration continued to increase, and e-commerce share continued to lead the industry.



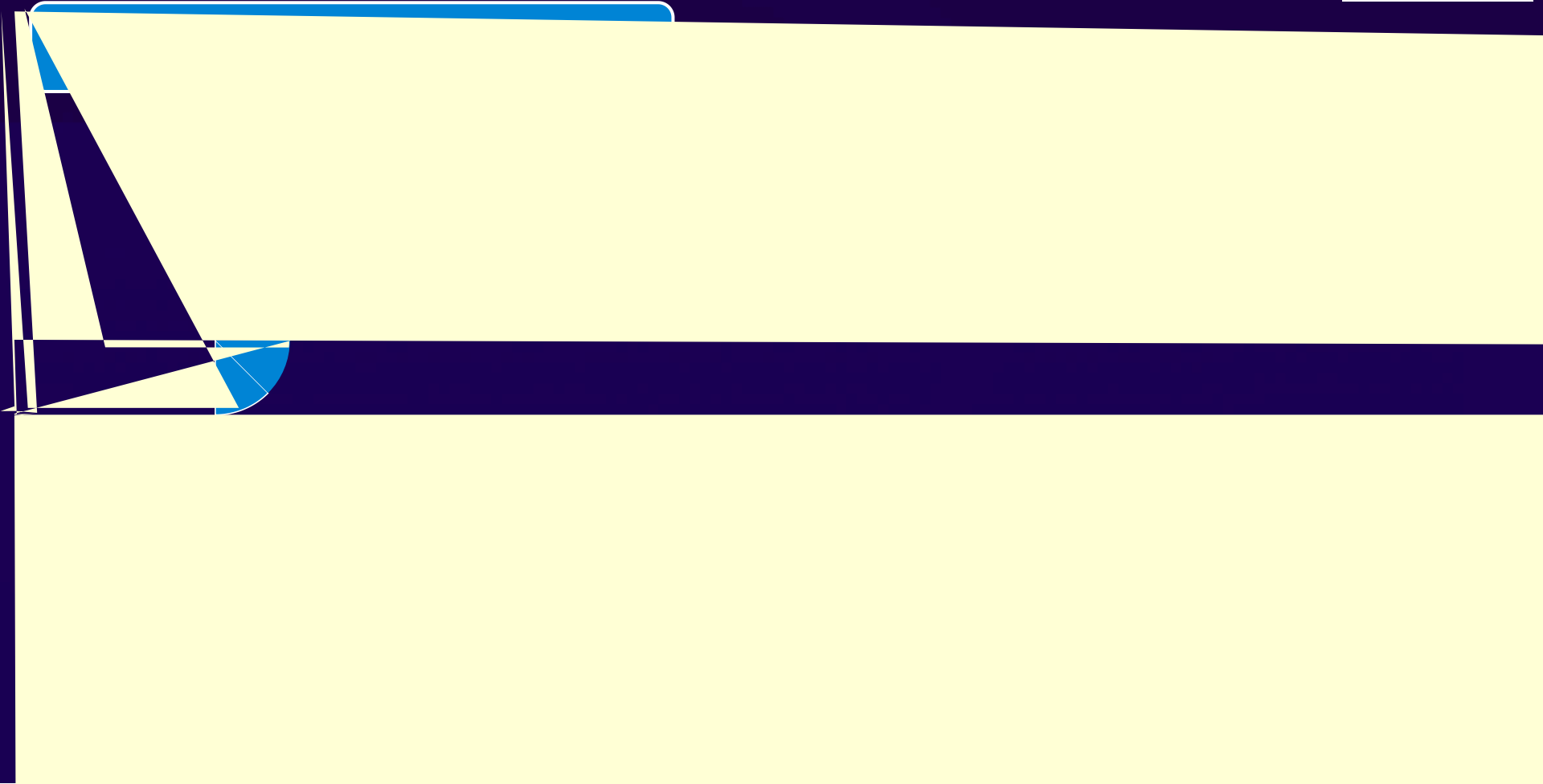
Liquid milk: Ambient liquid milk continued to be the industry leader, and Satine became a new member of 20 billion brands matrix.

200

Liquid milk: Ambient organic milk continued to lead the industry, innovation continued to revitalize ambient yogurt, and healthy drinks developed with multiple highlights.



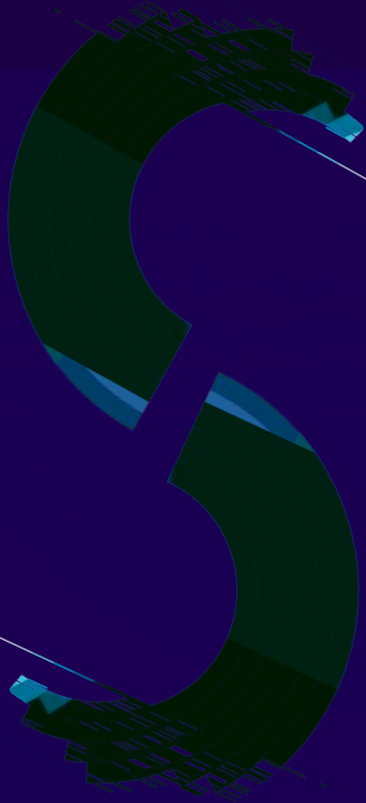
Liquid milk: Fresh milk increased sharply, and chilled yogurt developed with new launches.



Milk powder and milk products: Growth rate of IMF ranked first in the market, and market share has leaped to second place; adult milk powder continued to lead the industry.



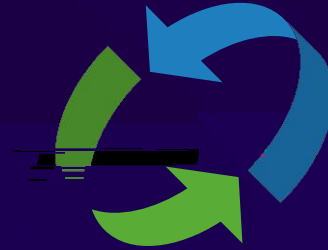
150%



Business Outlook

2022

1,296



122

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2022

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7



" WISH "

'WISH' System for Sustainable Development of Yili

2017 11 6

"
CSR "
" CSD "
" WISH "
"



All of One Heart and Mind to Fight COVID



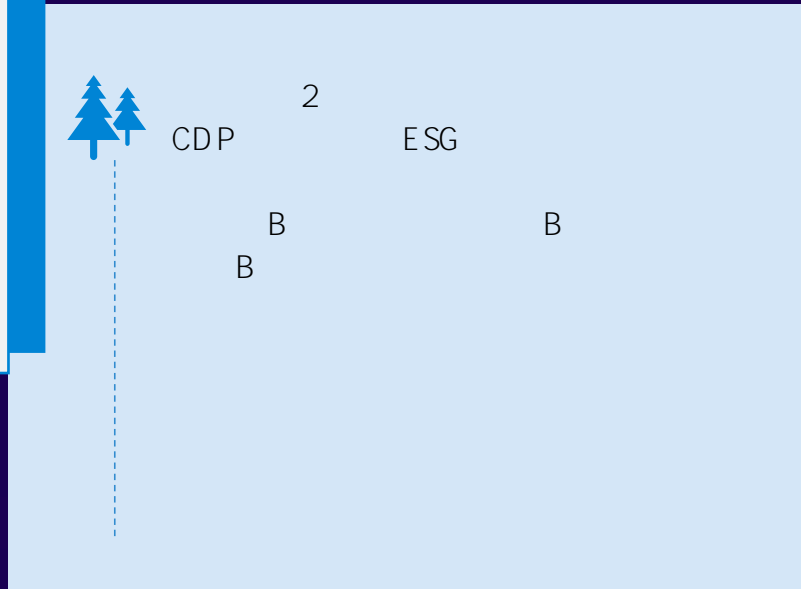
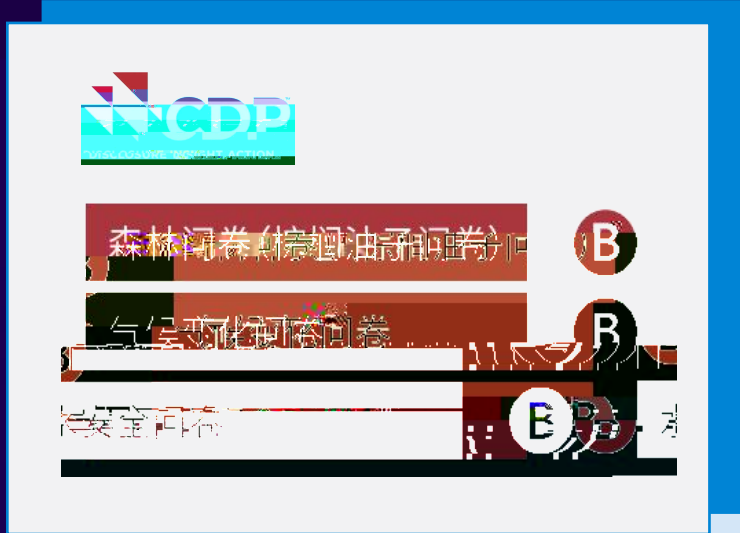
2021 1



2021 9



Rating in Yili Sustainable Development



Sustainable Development in Environment



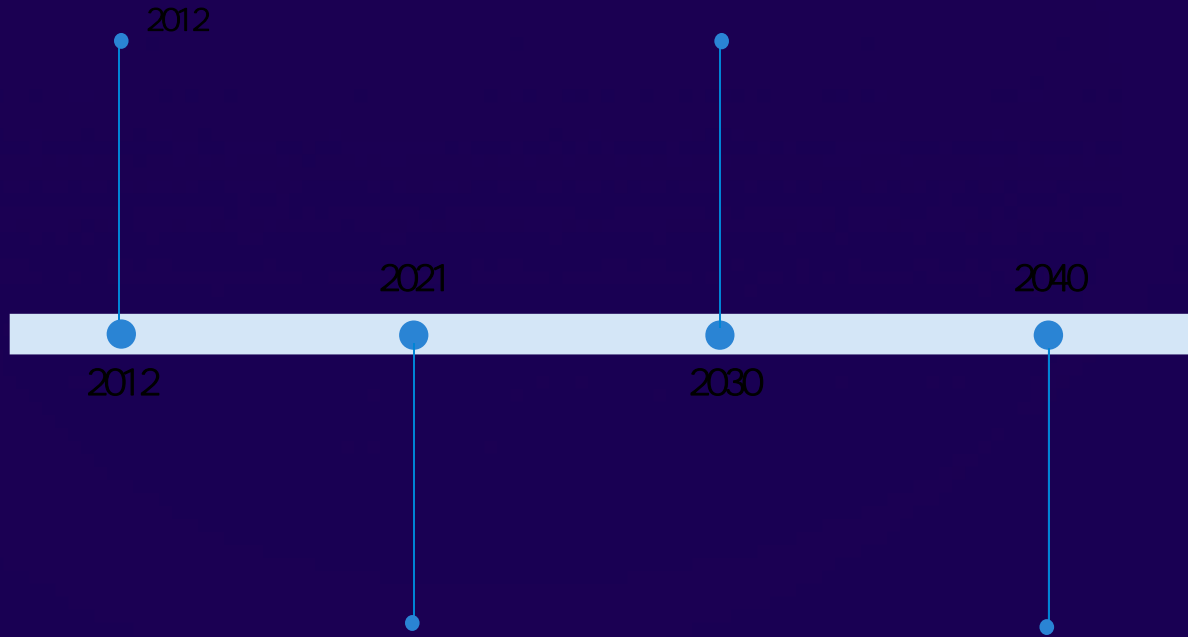
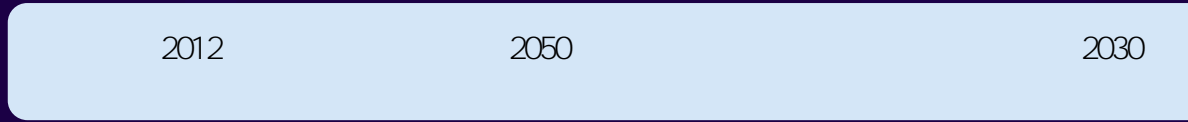
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3

Announced the first Dual Carbon Target and Roadmap in the industry



Sustainable Development in Corporate Governance

AGCO



58.5%

100%

140,790

14,546

celebration

AGCO CORPORATION

Honors and Awards Granted to Yili on Sustainable Development



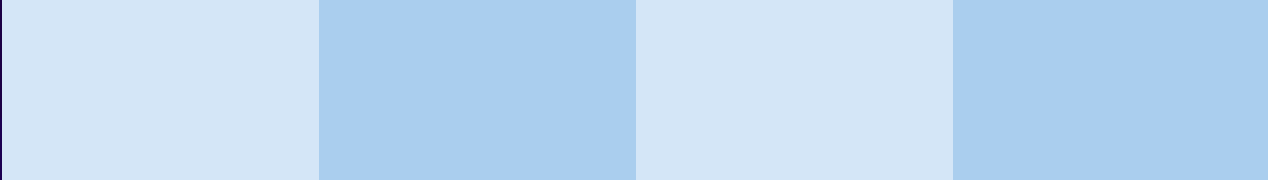




伊和集团 伊和集团 伊和集团



Long-term Strategic Goal



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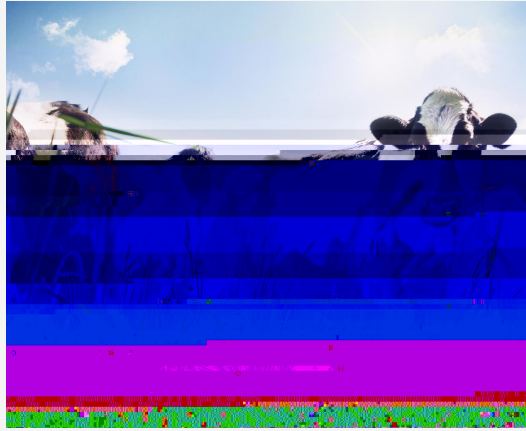
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The path of Yili goes beyond here...





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Thank you!